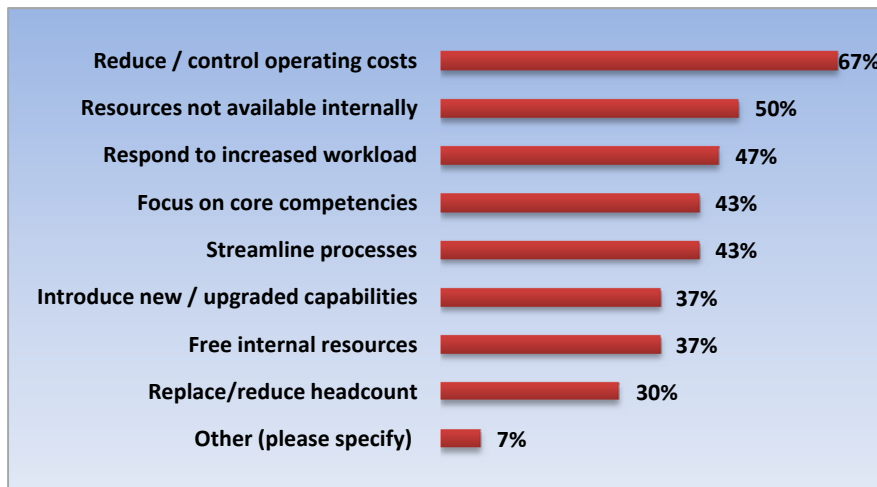


## Section 3: Non-Legal Outsourcing

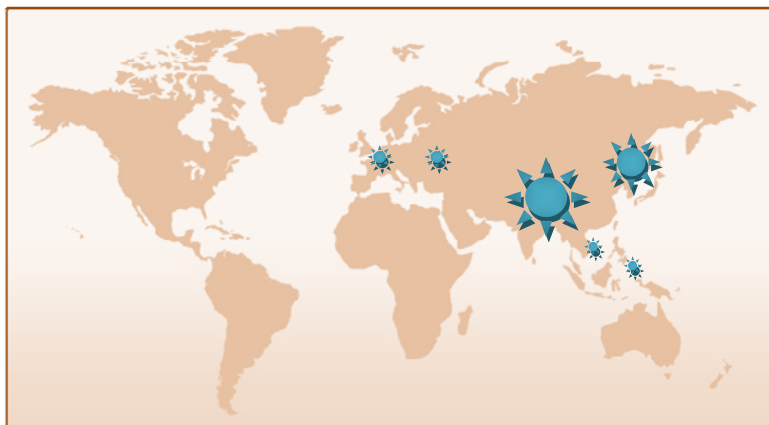
This next section focuses on any non-legal outsourcing within a law firm (administrative, IT functions, etc.).

Much as we see with legal outsourcing, the primary consideration with outsourcing non-legal functions in a firm focuses on the reduction or control of operating costs. However, dollar figures are not the overwhelming motivation behind taking functions off site; outsourcing allows a law firm to free up human resources so that personnel can focus on core competencies, streamline processes or simply respond to increased workloads.

### Key Reasons for Outsourcing Non-Legal Functions



### The Geography of Non-Legal Outsourcing



India	23%
China	10%
Western Europe	3%
Philippines	3%
Other SE Asia	3%
Eastern Europe	3%

Law firms look to both domestic and international firms for the outsourcing of non-legal outsourcing functions, with the majority of alliances happening stateside (63%), and India and China again profiting in the better part of the offshore business.